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# Industry's transformation to align with the Military

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# The Goal

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## – Being Better than the Opposition (anywhere in world)

*“**Capability is a relative notion** in terms of the application of force. The threat is critical to its assessment. Confronted by a poorly trained ill-equipped enemy lacking in motivation we might possess considerable capability, faced by a world-class opposition force we might have a rather more limited capability.” - General Figgures*

## – Having a winning, total package

*“So military capability is the **ability to bring maritime, ground and air components into coherent joint forces** under unified command in order to deliver appropriately motivated, manned, trained and equipped force packages at the required level of readiness and with the necessary support, sustainability and deployability to achieve the full range of agreed military tasks. - General Figgures*

## – Meet challenges and seize opportunities due to the changing environment

**Does a model exist in another domain that can help us to visualise the transformed enterprise?**

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# Formula 1 Model

## Success is not just having:

- Best Car
- Best Engine
- Best Drivers
- Best Pit Crew

## Success demands a Total Package:

- Complete and Dependable – all components necessary for success
- Right Place (worldwide), Right Time
- Flexibility to respond to the Competition and Rule Changes
- Smooth Insertion of Improved Capability

## Success demands Unity of Purpose – winning the Championship

- A highly coherent team, drawn from many sources
- Capability, Agility and Adaptability are seen as essential tools



# The Package

## **Complete and Dependable – all components necessary for success**

- Stronger Focus on what is needed at point of use
- Planning and delivery across all Defence Lines of Development
- Improved availability of solutions

## **Right Place (worldwide), Right Time**

- Solutions developed for Ease of Deployment
- Flexible, efficient and dependable Supply Chain
- Deliver on promises

## **Flexibility to respond to the Changing Environment**

- Ability and willingness to change plans/trade-off where necessary
- Spectrum of acquisition routes (UOR through to major programme)
- Rapid identification, pull-through and deployment of new technology

## **Relevant - Smooth Insertion of Improved Capability**

- Turnkey packages across all Lines of Development
- Spiral development/incremental approach
- Close relationship between Users, Deciders & Providers

## **Unity of Purpose**

- One team approach focussed on the successful use of the capability
- Team elements competing with the opposition – not each other
- Total enterprise underpinned by new relevant KPIs and incentives



# Examples of Transformation

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## **Alignment with Customer needs**

- Optimisation of Through-life Capability evolving to full to TLCM
- Availability & Capability Contracting
- Deploying Integrated Support Business Model

## **Performance & Delivery**

- Stronger focus on delivery:
  - Project Management, Systems Integration & Supply Chain
- Creation of Lean Learning Academy
- Environment for Embedding Continuous Improvement

## **Responsiveness**

- Rapid response to Urgent Operational Requirements (UORs)
  - Deploying Rapid Engineering
  - Sustaining Relevant Industrial Capability
  - Optimising (Developing) footprint to match demand
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# Goal

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***Working as an integral part of the team delivering effective air power giving real advantage to the men and women of the armed forces. Trusted to deliver - always.”***

Military Air Solutions Mission Statement

- We must use DIS & Partnering Arrangements as a catalyst for transformation to the new state
- Providing the best overall package is the key to success

***“Together we must deliver effective support to the Armed Forces. We simply must remember that men and women’s lives are at risk. We have no option. We have got to get this right.”***

General Sir Kevin O’Donoghue

