

Procurement

Procurement is much more than the act of purchasing a product or service. At BAE Systems Rochester it is a strategic, proactive function, providing real results that benefit our profitability and competitive advantage.

Procurement professionals play a leading role with the supply base, and support other areas of the business through a variety of activities:

- Leading, developing and maintaining effective and successful supplier relationships that deliver better value and innovation for our customers;
- Negotiating, completing, and managing cost effectively all supplier contracts;
- Strategically managing the supply base by using company best practice tools and processes;
- Managing Procurement risks;
- Providing a professional service to our key stakeholders.

Procurement needs to be involved from the outset of a project, providing expertise and knowledge of the supply base at the bid stage. This involves advising on the make/buy process and developing the sourcing strategy. This allows the involvement of the key suppliers early in the design phase, achieving the right solutions from the outset. Procurement conducts the supply competitions and leads negotiations with suppliers.

Facilitated by Procurement professionals, supplier management encompasses a multi functional team, taking into account the supplier-customer relationship, delivery, cost and performance. The scope of this activity can vary enormously dependent on the requirements of the project, from integrated systems and major equipment, to commodities and services.

Examples of projects a Procurement Graduate at BAE Systems Rochester could expect to work on include:

- Commercial Avionics. Supporting a high profile bid through identifying, engaging and negotiating with suppliers critical to meeting our customer's requirements.
- Defence Avionics. Managing our relationship with and product from key suppliers on existing new product development contracts based on cutting-edge technology unique to BAE Systems.
- Transport Systems. Working closely with a US-based BAE Systems site to ensure quality and timely delivery of market leading Hybrid Electric Vehicle systems for customers throughout Europe.